

# Studies in success



## Rooftop curb adaptors seal the deal at Caboolture Park



**When it comes to Rooftop Air Conditioning refurbishments, the use of curb adaptors can save customers both time and money.**

**Curb adaptors are used when replacing Lennox for Lennox. They reduce the labour and the material costs required to reconfigure ducting and save time during installation.**

A potentially costly shopping centre refurbishment in Caboolture QLD was made a lot easier by the use of Lennox curb adaptors.

Peter Rankin (QLD AM) worked closely with DMA Consultants and Ascot Air & Electrical to replace 21 long-serving Lennox Landmark CHP units with 21 KHA new Landmark Rooftop models.

The original Lennox units had been in service since 1989, having been relocated from the Expo 88 site.

Key to winning the specification was the ability to save money, reduce downtime and reduce inconvenience to shopping centre patrons. Curb adaptors were a logical solution for a seamless changeover and by being able to supply them, Heatcraft gained the competitive advantage and secured the specification.

The time taken to disconnect an old Lennox unit and replace it with a new model, took only 45 minutes. This was compared to the 1 week per unit it took to replace alternate ALCAIR Rooftop units which were also on site.

The end result was a very neat, cost efficient and FAST installation - with all 21 Lennox Landmark Units replaced over 3 nights, 8 of which were completed in just one night.

### At a glance...

**The Business Need:**

A cost efficient installation with minimised downtime.

**The Solution:**

Lennox Landmark Rooftop Packaged Units with customised curb adaptors.

Curb adaptors save installation time and money when replacing existing Lennox Rooftop units with replacement Lennox units.

**Published:**

August 2014



**Reducing the inconvenience to shopping centre patrons is always a critical concern with rooftop air conditioning refurbishments**

If you would like to learn more about curb adaptors and other solutions available from the Lennox Commercial Rooftop portfolio, contact your Heatcraft Account Manager by calling 13 23 50.

