



Your HVAC&R Business Partner

Wednesday, 21 November 2018

Dear Customer,

Please be advised that there will be a number of price changes on Heatcraft catalogue items effective Monday the 3<sup>rd</sup> December.

The changes are necessary as a result of changes to price within our supply chain and where practical we have tried to negate any changes through supplier negotiation.

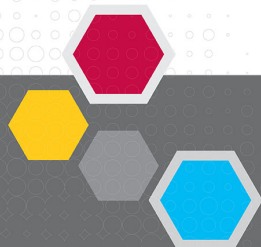
Heatcraft are committed to maintain a competitive price position and provide a reliable business model for our customers continuing to provide a comprehensive product offering and added value service through our branch network.

Access to your updated 'Net' pricing and our 'List' pricing is available via the Heatcraft **smart@ccess** Online Customer Portal. You can gain access to this portal, by consulting your account manager, local branch or by registering your interest at [www.heatcraft.com.au](http://www.heatcraft.com.au).

We thank you for your continued support and assure you that Heatcraft appreciates your business.

Kind regards,

Damian Mackey  
Vice President / General Manager - Heatcraft



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