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## FOR IMMEDIATE RELEASE

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Images: Leon Miller, Heatcraft Australia and New Zealand, Director of Sales

## LEON MILLER RETIRES

### **Leon Miller, Heatcraft Australia and New Zealand Director of Sales announced his retirement.**

Leon started his career in the HVAC&R industry with FC Lovelock in 1984 as Branch Manager, Canberra. In 1989 he moved to QLD and in 1991 commenced his career with Kirby Refrigeration as an Account Manager. In 1999 he was promoted to Kirby NSW State Manager and in 2003 was again promoted to National Manager, Lovelocks and relocated to Melbourne.

Between 2002 -2004 Leon helped the business transition from Lovelock and Kirby to Heatcraft Australia. In 2004, he was appointed to Heatcraft AU & NZ, General Manager Sales.

Leon has made many contributions to the Heatcraft business that extend beyond generating revenue and profit. Leon oversaw the introduction of the Customer Relationship Management system and Account Management Sales Process, which increased the businesses field sales capabilities.

With customer focus a constant priority, Leon also led the implementation of the Customer Promise philosophy, for all employees to understand the importance of the customer in our day to day activities.

Leon reflected, "Whilst it would be an understatement to say that I have seen and been a part of many changes to our business and the industry in my career, the thing that has remained constant is the willingness of people to be positively involved and supportive of each other."

"I have been fortunate enough to have worked with some outstanding individuals. Being a part of their growth and development have been some the greater highlights of my career".

Leon and his wife, Fiona will relocate to their new home on Queensland's Sunshine Coast, where they will spend more time with their ever growing family, currently consisting of 17 grandchildren.

Leon has also retired from his role as Director on the ARBS Board and Chairman of the Australian Refrigeration Wholesalers Association.

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**About Heatcraft:**

Heatcraft Worldwide Refrigeration is a global leader in commercial refrigeration serving over 70 countries worldwide building its vision of being first choice in refrigeration. As part of Heatcraft Worldwide Refrigeration, Heatcraft Australia and New Zealand is a leading wholesale distribution business catering for the refrigeration and air conditioning trades with a distribution network of over 70 wholesale outlets across Australia and New Zealand. The Heatcraft vision is to be the first choice in climate control solutions.