

Commodity Product Pricing Notification POA (Price on Application)

Dear customers,

This communication serves as a reminder that current sell prices can be seen in Smart@ccess and/or made available via your Kirby sales representative.

A number of items in our catalogue that are often impacted by an unforeseen price changes are typically commodity products categorised as POA (Price on Application).

As a result of continued price volatility in the raw material cost across several core product categories, we are continuing to monitor and adjust pricing as necessary.

Whilst our preference is to advise all price changes via the website, in some instances this advice cannot be communicated in advance.

Product categories that Kirby would typically define as POA are:

- Copper, Pair Coil, Copper/Brass Fittings Components
- Refrigerant
- Solder
- Electrical Components

It is also important to note that we endeavour to honour quotes per the terms provided and can work with customers on firm pricing agreements where practical.

For any assistance or to have access configured for Smart@ccess, please contact your sales representative or local branch on 13 23 50.

Kind regards,



Brett Hedge
National Sales & Marketing Manager