

The Kirby Partner Program is our way of recognising customer loyalty when choosing Kirby as your primary supplier. Supported by one of the broadest product offerings in the industry, becoming a Kirby Partner benefits your business and rewards you for your hard work.

Here's How It Works

Earn Points for Every Dollar Spent

Products from participating brands earn varying points, with Gold Status products offering more points to help you accumulate points faster!



Gold
Three Points Per Dollar

The fastest way to earn points.






Silver
Two Points Per Dollar

A selection of HVAC and refrigeration partner brands including but not limited to;













Bronze
One Point Per Dollar

A huge range of brands available through the Kirby network, including but not limited to;







More Points earns you More Tickets

Earn the required points to meet the yearly qualifying target, and you'll receive paid tickets to the annual Beijer Ref Incentive Trip, a 'money can't buy' exclusive experience alongside other elite partners to celebrate your success from the prior year.

The more you buy, the more tickets to the trip you'll receive.

1 Ticket	1,000,000 Total Points or 550,000 Gold Status Points
2 Tickets	1,500,000 Total Points or 950,000 Gold Status Points
3 Tickets	1,750,000 Total Points or 1,400,000 Gold Status Points

Keep Track of your Points

You can keep track of your spend and points tracking through smart@ccess. We'll show you at a glance where you're at and how close you are to your next Beijer Ref Incentive Trip ticket!

smart@ccess



Terms and Conditions

Reward Period & Point Allocation

Enrolment in the Kirby Partner Program is available to all Kirby trading accounts, excluding accounts with pre-existing agreements or any other Kirby supply agreements in place. National Accounts are excluded from the program.

The reward period for the Kirby Partner Program will run for 12 months, from 1 July 2026 to 30 June 2027.

Reward points for new registrations may be backdated to the full promotional period at the discretion of Kirby HVAC&R Pty Ltd.

Your account must remain within the normal trading terms set by Kirby HVAC&R Pty Ltd to be eligible for the program benefits outlined in this document.

Target purchases included in the program are based on the invoice value exclusive of GST throughout the reward period.

This figure is net of all credits and excludes unavailable stock, stock not yet delivered and items classed by Kirby as Resale items.

A listing of participating products and their associated reward status is available upon request.

A maximum of three (3) Beijer Ref Incentive Trip tickets may be claimed within one reward period.

Beijer Ref Incentive Trip

The Beijer Ref Incentive Trip is group-based travel and will be scheduled to take place on specific dates.

Partners who qualify for the Incentive Trip will receive confirmation of their success by 1 July 2027.

Should a qualifying partner be unable to attend the scheduled trip, their invitation to attend will be forfeited. Travel cannot be converted to any other form of remuneration.

At least one person travelling on behalf of the partner must be an active participant or business owner in the nominated business.

Any deviation from group travel arrangements, if possible within the group booking conditions, will be the responsibility and at the cost of the partner.

Travel dates and trip itinerary are subject to change.

Passports, visas, travel insurance and tax assessment shall be the responsibility of the individual traveller.

Travellers who are under 18 years of age on the day of departure must be accompanied by an adult at all times and will be excluded from any program activities designated for participants aged 18 and over.

Incidental costs and spending money, outside those activities listed in the itinerary, are the responsibility of the individual traveller.

Beijer Ref and its related companies accept no responsibility or liability for any loss, accident, injury, delay, irregularity or consequential damage to any person or property arising from, or in connection with, services or travel arrangements related to the Beijer Ref Incentive Trip.

Termination

In the event of a customer ceasing operation or ceasing their relationship with Kirby HVAC&R Pty Ltd at any time, that customer will no longer be eligible for any of the benefits that may be associated with the Kirby Partner Program.

Kirby HVAC&R Pty Ltd is not obliged to honour any arrangements associated with the Kirby Partner Program in the case of termination, even though the participant may have qualified for benefits prior to ceasing business.

Final Decision

In all matters relating to the interpretation of any rule or phase of the Kirby Partner Program, the decision of Kirby HVAC&R Pty Ltd is final.

Kirby HVAC&R Pty Ltd reserves the right to amend, substitute or cancel the program or any part thereof, without notice.

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